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Vendor: HP   Exam Code: HP5-K01D   Exam Name: Delta - Selling HP SMB Storage Exam QUESTION 1   On which type of architecture are SMB customers typically seeking to deploy their Exchange environments?   A.   One that reduces native managed archive solutions and the proliferation of unmanaged.pstfiles   B.   One that mesh-active 8 controller node design to handle diverse and unpredictable workloads typical   of multi-tenant cloud environments   C.   One that provides a low entry option yet provides initial capacity to control spikes in business operation   D.   One that enables the customer to start small and grow the number and size of mailboxes affordably, non-disruptively, and all within the same infrastructure   Answer: D   QUESTION 2   What is one key reason customers should archive data?   A.   Backup recovery for exchange messaging systems.   B.   Historical interest for information optimization and analytics   C.   Business continuity for mission-critical applications   D.   Government, business and international regulations   Answer: D   QUESTION 3   Customers often experience an impact on their storage requirements during technology refresh or consolidation. What service can you offer to guide theses customers?   A.   HP Storage Impact Analysis (SIA)   B.   HP Storage Cloud Design (SCD)   C.   HP Storage Efficiency Analysis (SEA)   D.   HP Storage Synchronization Service (SSS)   Answer: A   QUESTION 4   HP Storage must deliver five attributes for virtualization. Four of these are Simple Management, Integration, Efficiency, and Availability. What is the fifth?   A.   HP Branding   B.   Low Cost of Purchase   C.   Market Strength   D.   Performance   Answer: D   QUESTION 5   What is the major difference between block based and file based data?   A.   File based data is typically unstructured   B.   File based data is typically found in a database   C.   Block based data is typically stored on a network-attached appliance   D.   Block based data is typically generated by rich media applications   Answer: D   QUESTION 6   By when is it estimated that 80% of all workloads will be virualized?   A.   2013   B.   2015   C.   2017   D.   2019   Answer: B If you want to pass HP HP5-K01D successfully, donot missing to read latest lead2pass HP HP5-K01D practice exams.   If you can master all lead2pass questions you will able to pass 100% guaranteed.   http://www.lead2pass.com/HP5-K01D.html